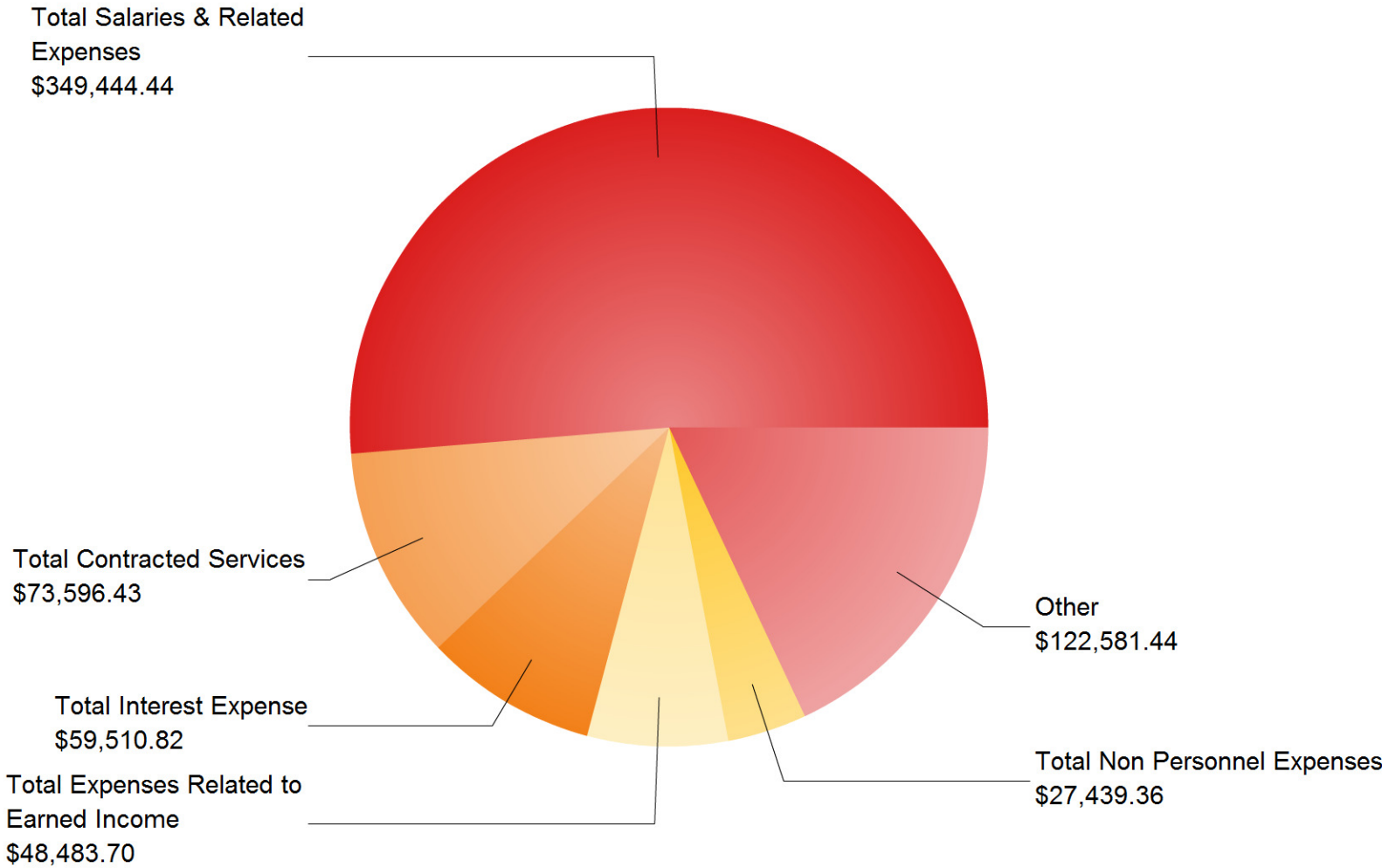


# Unity In Marin

## Expenses By Category

January 01, 2011 - October 11, 2011

Total: \$681,056.19



%	Category	(\$) Amount
51.31%	Total Salaries & Related Expenses	349,444.44
10.81%	Total Contracted Services	73,596.43
8.74%	Total Interest Expense	59,510.82
7.12%	Total Expenses Related to Earned Income	48,483.70
4.03%	Total Non Personnel Expenses	27,439.36
18.00%	Other	122,581.44

## **Expenses**

**Salaries & Related expenses:** This includes salaries, employment taxes and worker's compensation expenses. While the percentage of expenses devoted to salaries may surprise some, this is very common in churches. According to the Research Services Office of the Presbyterian Church USA , "the median percentage of the total annual budget that was spent on staff salaries and benefits for churches in 2009 was 56%." That puts Unity In Marin, at 50%, a little under the median.

**Contracted Services:** This category includes all companies and people we contract with such as our landscape maintenance company, the carpet cleaning company, our choir director and musicians, our teachers, our guest speakers.

**Expenses Related to Earned Income:** This category includes all expenses associated with income producing events including; facility rentals, the gala, special events and concerts and Unity In Marin's bookstore.

**Interest Expense:** This is the interest we pay on our mortgage.

**Spiritual/Charitable Contributions:** Unity In Marin's Charitable Contributions Committee allocates donations to other non-profit organizations in Marin County. We have supported the following organizations; RotoCare, Respecting our Elders, Christian Children's Fund, United Cerebral Palsy, Ambassadors of Hope, Meals of Marin, Future Leaders for Peace, St. Vincent de Paul, Bread and Roses, Marin Suicide Prevention, Novato Human Needs Center, Northbay Children's Center, Novato spirit, Roots of Peace, Project Avary, C.A.R.E. – Outreach to Homeless, Canal Alliance, Compassionate Friends, Marin Shelter Project.

**Other:** This category includes the following; Bank Charges, Merchant fees, Property tax, Custodial Supplies, Building repair and maintenance, Utilities, Landscaping supplies, Web site fees, Linens, Office Supplies, Postage, Phones, Marketing and Advertising, Copy machine, Worship Materials, Welcome Materials.